

GUGUSHEV & PARTNERS is a leading Bulgarian law firm, highly recognized by international legal directories, providing full range of legal services to national and international clients, financial institutions, public and private companies.

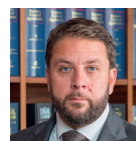
## KEY PRACTICES

→ Banking & Finance → Corporate, M&A → Employment → Energy law → IP/IT & TMT → Litigation  
→ Real Estate & Construction → Public procurement → Capital Markets → Tax → Insolvency → Immigration  
→ Insurance → Antitrust & Competition

## PEOPLE

### **Stefan Gugushev** → Managing Partner

Stefan's primary areas of expertise are corporate, M&A, energy and tax law. He led many high-profile deals on the Bulgarian market, in particular mergers & acquisitions and energy projects. He is also active in a wide range of bank loan transactions.



### **Dimitrinka Metodieva** → Senior Partner

Dimitrinka has experience in corporate & commercial law, banking and finance and has an international practice diploma in M&A. She acts on acquisitions, corporate restructuring matters and financing projects.



### **Victor Gugushev** → Senior Partner

Victor has a great deal of expertise in corporate & commercial law, energy, banking and finance, tax law and international tax planning. His international experience is enhanced by a law degree from Queen Mary University of London and Entrepreneurship Program from Columbia University, USA.



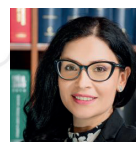
### **Dafinka Stoycheva** → Senior Partner

Dafinka is the head of the Dispute Resolution Department and practices general, corporate and commercial litigation. She represents the clients of the Law Office before the Bulgarian courts and arbitration bodies in disputes and consults them when concluding extrajudicial and judicial agreements.



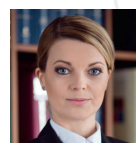
### **Antoniya Markova** → Senior Partner

Antoniya focuses on labour and social security law, public procurement, administrative and public law, administrative penal process as well as civil and administrative litigation. She established herself as a versatile specialist with significant expertise on many legal issues.



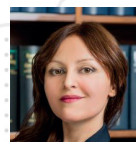
### **Kostadinka Deleva** → Senior Partner

Kostadinka has professional experience in corporate and commercial law, capital markets and public companies. She also specializes in energy law, as well as she is also a leading solicitor on immigration matters, issuance of visas, residence permits, and citizenship.



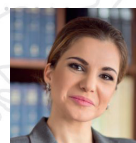
### **Daniela Petkova** → Partner

Daniela specializes and consults clients in field of corporate and commercial law, tax law and international tax planning, M&A, private equity and venture capital investments, banking and finance.



### **Yoanna Ivanova** → Partner

Yoanna specialized in intellectual property, data protection, telecommunications, media and digital technologies. She is also a member of the Board of the national group of the International Association for the Protection of Intellectual Property (AIPPI).



### **Ivan Tsvetkov** → Partner

Ivan is the head of the Real Estate & Construction department. He specializes in real estate, litigation, corporate and contract law, as well as banking and finance. He advises domestic and foreign clients across a wide range of real estate and construction transactions and disputes.



### **Tsvetina Stefanova** → Partner

Tsvetina is part of the firm's real estate and construction department. She provides litigation in civil and commercial matters to Bulgarian and foreign individuals and legal entities, with a focus on resolving disputes with an international element.



## HIGHLIGHTS

- Advised **Delivery Hero SE** on the sale of their business operations in Bulgaria to GlovoApp23 SE. The transaction is part of the wider scope closing of the EUR 170 million acquisition of Delivery Hero's operations in six jurisdictions in the Balkans.
- Advising **Fr. Lürssen Werft GMBH & CO.KG**, part of the northern German shipyard group Lürssen, on the award of EUR 500 million tender organised by the Bulgarian Ministry of Defence on the Acquisition of Multipurpose Modular Patrol Vessels for the Bulgarian Navy
- Advising **Morgan Stanley Senior Funding, Inc.** – administrative agent of a syndicate of banks, provided a syndicated credit facility USD 2 billion to Sensata Technologies Group, on the collateral agreements and their further amendments signed by the Bulgarian affiliated company of the Borrower as well as on the Bulgarian aspects of several Bond Offering Memorandums related to the credit facility
- Advising **International Finance Corporation** on Loan and Guarantee Agreement for EUR 80 million, concluded with Kaufland Bulgaria EOOD & Co KD as borrower and SB Lidl KD and SB Kaufland KD as guarantors, on fulfilment of the conditions precedent for utilization of the loan as well as providing legal assistance for registration of the collateral – mortgages on about 20 stores in Bulgaria
- Advising **Hareon Solar Technology Co.**, a leading global manufacturer of solar panels, in the process of acquisition and development of several renewable energy projects in Bulgaria. We also assisted the Bulgarian subsidiaries of Hareon in the financing of the projects with EUR 95 million, provided by China Development Bank
- Advising the **Swiss company Alpiq Holding**, leader in the renewable energy sector, on acquisition of two wind power plants with total installed capacity of 72.5 MW and their further development.
- Advising **one of the largest Hong Kong investment companies**, BMA Investment Group Ltd., on their project awarded with a priority investment certificate by the Bulgarian government. The legal work included, among other things, advice on EUR 3.4 billion prospectus for the issuance of warrants
- Advising **the National Railway Infrastructure Company**, one of the largest state-owned companies, on a litigation case with Terna Construction. The dispute for EUR 32 million is related to the construction of the railroad for Sofia Svilengrad
- Advising **the owners of the Debt Collection Agency**, the largest debt collection private institution in Bulgaria, on the sale of 100% of their shares to B2 Holding, Norway, through its subsidiary Ultimo Netherlands BV

## Gugushev &amp; Partners

L A W   O F F I C E

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